**Top 10 Interview Questions**

1. Tell me about yourself.
2. What are your strengths and weaknesses? (Give an example of each)
3. **What do you know about our company OR why are you interested in our company?**
4. **Why should we hire you for this position?**
5. **Why are you interested in this job?**
6. Tell me about your previous jobs. (What did you do in each role? What did you learn from working there? Why did you leave?)
7. What is your greatest failure, and what did you learn from it?
8. What are you most proud of in one of your jobs (or in college)?
9. Tell me about a time where you had to deal with conflict on the job.
10. Tell me about a time when something didn’t go well – what happened, and how did you handle it?

**Formula for answering behavioral questions**

**C**ircumstance: Give a brief description of the situation.

**A**ction: What specific action did you take?

**R**esult: What recommendations did you make? What was the outcome? What did you learn?

**Suggestions for questions you can ask the employer**

1. Describe the most successful person at your company who is in this role.
   1. Why do you think they are so successful?
2. What is the most critical problem that your team faces?
3. How would you measure my success in the first 60 days?
4. Describe your department’s culture.
5. What are the most critical skills for a new hire in your organization to possess?