

# COMMERCIAL REAL ESTATE ASSOCIATIONS, ORGANIZATIONS, AND COMPANY INFORMATION

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## **ASSOCIATIONS AND ORGANIZATIONS**

**Commercial Real Estate Development Association (NAIOP)** – <http://www.naiop-colorado.org>

**Denver Metro Commercial Association of Realtors** – <http://www.dmcar.com>

**Colorado Real Estate Journal** – <http://www.crej.com>

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## **COMMERCIAL REAL ESTATE BROKERS**

**CB Richard Ellis Inc.** – <https://www.cbre.us/>

CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services and investment firm (based on 2017 revenue). The company has more than 80,000 employees (excluding affiliates) and serves real estate investors and occupiers through more than 450 offices (excluding affiliates) worldwide. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services.

**Colliers International** – <https://www2.colliers.com/>

Colliers International Group Inc. (NASDAQ:CIGI, TSX:CIGI) is an industry-leading global real estate services company with 15,000 skilled professionals operating in 69 countries. What sets us apart is not what we do, but how we do it. Our culture encourages people to think differently, share great ideas and create solutions that help our clients accelerate their success.

**The Colorado Group Inc.** – <https://www.coloradogroup.com/>

With more than 35 years in the real estate business, The Colorado Group is the premier commercial real estate company on the Front Range. We built our reputation on the firmest of foundations and extensive industry knowledge and experience. When you choose to work with The Colorado Group, you are tapping into a vast and seasoned network of buyers, sellers, landlords, and tenants. We will connect you with skilled attorneys, lenders, architects, engineers, and contractors. Our scope of services includes the sale and lease of commercial, industrial and office properties, land acquisition and development, site selection and build-to-suits, property valuation, property management, consulting services, corporate services and tenant/landlord/buyer/seller representation.

**Cushman & Wakefield | Colorado Spring Commercial** – <http://www.coscommercial.com/>

Cushman & Wakefield is a global leader in commercial real estate services, helping clients transform the way people work, shop, and live. The firm's 43,000 employees in more than 60 countries provide deep local and global insights that create significant value for occupiers and investors around the world. Cushman & Wakefield is among the largest commercial real estate services firms with revenues of \$5 billion across core services of agency leasing, asset services, capital markets, facility services (branded C&W Services), global occupier services, investment management (branded DTZ Investors), project & development services, tenant representation and valuation & advisory. Colorado Springs Commercial is a member of the C&W Alliance - a fully integrated extension of the C&W global platform. The Alliance consists of specially-selected independent firms, who provide clients with extended geographic reach through elite commercial real estate professionals and high quality, comprehensive services. Operating as a unified team, C&W and the Alliance firms integrate the strength of local talent, relationships, and market intelligence with the full capacity of C&W's resources and platform. Headquartered in the heart of downtown Colorado Springs, Cushman & Wakefield | Colorado Springs Commercial is the premier Southern Colorado commercial real estate firm specializing in office, industrial, capital markets, health-care, retail, land, and corporate services.

**Dunton Commercial LLC** – <https://dunton-commercial.com/>

Dunton Commercial LLC was established in 1904 and continues to be a leader in commercial property management in the Denver metro area, and along the Front Range. We are relationship driven and provide unparalleled service to our clients. Dunton currently manages 2.5 million square feet of Retail, Office, and Industrial assets. As Dunton Commercial enters its 114th year of service, we will continue to provide property management and client representation in the commercial real estate market. As we prepare for the future, we will look to grow our management portfolio in the Denver metro area. Dunton Commercial's relationships, high level of integrity, and high standards for quality service will remain the driving force behind our business.

**Etkin Johnson Real Estate Partners** – <http://www.etkinjohnson.com/>

Etkin Johnson Real Estate Partners is a full-service, privately owned commercial real estate investment and development company based in Colorado. We are actively engaged in the development, acquisition, ownership and management of income-producing real estate across Colorado's Front Range. Over the years, we've earned a reputation for being ahead of the curve when it comes to acquisition and development, and progressive in our approach to asset management and tenant relationships. As a privately owned firm, Etkin Johnson Real Estate Partners is able to act quickly and decisively, meaning we're often among the first to capitalize on market opportunities. Whether the need is local market knowledge, lease space or build-to-suit facilities, Etkin Johnson Real Estate Partners has the capability to help our clients reach their goals. We understand the Colorado market because we've been directly involved in its evolution for more than 25 years. We leverage our extensive market knowledge to identify areas we believe will produce sustained growth. Our track record in this effort speaks for itself. In total, we have developed or acquired more than 85 high-quality properties throughout Colorado's Front Range totaling over 7.5 million square feet.

**Fuller Real Estate LLC** – <http://www.fullerre.com/>

The Fuller name has been synonymous with commercial real estate in Denver and the Front Range of Colorado for over 59 years. Starting from humble beginnings in 1955, John E. Fuller built his company into the single most recognized name and successful commercial real estate firm in the region. At one time his company grew to over 300 employees and billions in annual sales. To this day the well-known black & white "FULLER" sign is perhaps the most recognized real estate sign in the industry. In 2010, as most commercial real estate companies rushed to be assimilated by national conglomerates, Fuller saw this as an opportunity and re-tooled in order to better serve our local clientele. Our roots have always been local, but with vast resources. Our reputation has been earned, one transaction at a time, with no substitute for hard, honest work. We continue to bring the same commitment to unmatched service that we've built our reputation upon. We're doing it with brokers that have deep, proven experience, leading-edge marketing and knowledge of the local market that no one can match. Still locally owned with a local commitment, we're proud to be the oldest and best known real estate firm in the region.

**Holliday Fenoglio Fowler LP** – <https://www.hfflp.com/>

As one of the largest and most successful commercial real estate capital intermediaries, HFF incorporates capital markets knowledge with local real estate expertise to successfully complete any type of real estate transaction, regardless of size or complexity. HFF consistently maintains the capital markets relationships critical to accomplishing your specific needs in today's highly complex and rapidly shifting capital markets environment. HFF's unique knowledge, broad capital markets relationships and global platform enable us to arrange the most favorable financing/equity raise or sale for your commercial property. With a history of performance spanning more than 30 years, we offer the services of more than 1,000 experienced industry professionals who operate from offices in 26 major and secondary markets in the United States and abroad.

**ISG (Inverness Services Group)** – <https://invernesssg.com/>

**RISE | Commercial Property Services** - <https://www.risecps.com/>

Our company was founded over 40 years ago under the name of Inverness Properties, and our founders were the visionaries who launched the development of the nationally recognized mixed-use Inverness Park. The success of the park is unquestioned – today it is home to over 300 businesses, over 7 million square feet of office, numerous residential developments, The Hilton Inverness Hotel & Conference Center, award-winning retail amenities, and the 18-hole championship Inverness Golf Club.

**Jones Lang LaSalle, IP, Inc.** – <https://www.us.jll.com/>

JLL is a leading professional services firm that specializes in real estate and investment management. Our vision is to reimagine the world of real estate, creating rewarding opportunities and amazing spaces where people can achieve their ambitions. In doing so, we will build a better tomorrow for our clients, our people and our communities. JLL is a Fortune 500 company with nearly 300 corporate offices, operations in over 80 countries and a global workforce of 83,500 as of March 31, 2018. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated.

**Keys Commercial Real Estate LLC** – <http://keys-commercial.com/>

Companies and investors seeking the finest commercial real estate service available in Colorado come to Keys Commercial. For property representation, tenant representation, asset management, or investment acquisition and disposition, Keys Commercial consistently outperforms other real estate firms. The reason? An unparalleled commitment to relationships, local knowledge, and results.

**Legend Retail Group LLP** – <https://legendllp.com/>

Based in Denver, Legend Retail Group today is one of Colorado's most successful providers of commercial real estate strategy services - a steadfast reputation that has carried us well beyond Colorado, additionally serving client locations and properties in over 20 states. As a member of the X-Team Retail Services Network, Legend Retail Group additionally maintains professional relationships with a collaborative array of retail brokerage and real estate strategy firms, a network covering 45 major metropolitan markets throughout the United States and Canada. This portfolio of high quality, trusted industry relationships enables us to provide our clients with reliable and insightful strategic location planning in any city, state or province their expansion plans require.

**Marcus & Millichap Denver** – <https://www.marcusmillichap.com/>

The Denver office of Marcus & Millichap provides buyers and sellers of commercial real estate with investment brokerage and financing services focused on Denver, Colorado and the Mountain States. Denver agents represent investors in transactions involving but not limited to office, industrial, multifamily, retail, hospitality properties and self-storage properties. Investment professionals in Denver also leverage Marcus & Millichap's industry-leading research to offer investment real estate advisory services on individual properties and portfolios. Commercial real estate financing services are offered by a loan originator with Marcus & Millichap Capital Corporation (MMCC).

**Moran & Company** – <http://www.moranandco.com/>

Although the third party transaction services firm was formed in 1994, Moran & Company's origins date back to 1971. Pre tax-reform, Moran & Company's senior officers raised private equity for the joint venture development of 14,000 apartments, approximately 6,000 of which are still owned by related entities. Moran's senior officers have an affiliated apartment development firm in Chicago (M&R Development) that builds a luxury apartment property almost every year, and they are partial owners of the largest apartment property management firm in suburban Chicago (RMK Management).

**NAI Shames Makovsky** – <http://naishamesmakovsky.com/>

NAI Shames Makovsky is a market-leading, full-service commercial real estate company offering brokerage, property management, investment and development, and lending and provides exceptional service and expertise in the Denver and Front Range area. As a member of NAI Global, NAI Shames Makovsky gives you access to the single largest, most powerful network of owner-operated commercial real estate firms with 7,000 professionals in 400 local offices across 55 countries – all actively managed to perform for you. Our goal is to deliver the best customer service in commercial real estate by forming a personal connection with each of our clients. Whether you're a commercial real estate investor, user, tenant, landlord or developer, NAI Shames Makovsky is your ideal partner with our depth of local market expertise and our exceptional access to a world of opportunity through the NAI Global network.

**Newmark Knight Frank (NKF)** – <http://www.ngkf.com/>

Newmark Knight Frank (NKF) is one of the world's leading commercial real estate advisory firms. With roots dating back to 1929, our strong foundation makes us one of the most trusted names in the industry. NKF prides itself on delivering the highest level of service to our clients to meet their needs and exceed their expectations. NKF's fully integrated platform of services provides clients with a single-source solution for every phase of owning or occupying a property. We service prominent multinational corporations and institutional investors across the globe as well as owners, occupiers and developers of real estate. Additionally, as a leader in real estate technology, we utilize the most high-tech tools in the industry along with our deep bench of knowledge, data and research to optimize businesses and properties. NKF has more than 4,600 employees in over 120 offices across the U.S. Together with London-based partner Knight Frank and independently-owned offices, NKF's 15,000 professionals operate from more than 400 offices in established and emerging property markets on six continents. NKF is operated by Newmark Group, Inc. ("Newmark"). Newmark is listed on the NASDAQ Global Select Market under the symbol "NMRK."

**Pinnacle Real Estate Advisors** – <http://www.pinnaclearea.com>

Pinnacle Real Estate Advisors is a full-service commercial real estate brokerage firm in Denver focused on buying, selling and leasing all types of investment properties. Our brokers have a deep understanding of Denver's commercial real estate industry and use their broad experience to help clients achieve their investment goals with office, industrial, retail and multifamily properties. In addition to sales and leasing activity, Pinnacle has a commercial property management division, Pinnacle Real Estate Management, which manages all types of commercial property in the state of Colorado. Pinnacle Real Estate Management (PREM) focuses on maximizing cash flow in increasing the value of our clients' investments.

**SullivanHayes Brokerage Co. LLC** – <http://sullivanhayes.com/default.aspx>

SullivanHayes Brokerage is Colorado's premier, full service retail real estate brokerage firm, specializing in neighborhood, community and promotional strip shopping centers along with tenant representation. SullivanHayes currently represents over 80 retail expansion programs throughout Colorado ranging from large format retailers such as Target and Costco as well as Starbucks, Chase Bank, OfficeMax and others. Additionally, SullivanHayes represents the development community's efforts to attract new and existing retailers to millions of square feet of retail projects in Colorado; some of the more notable development clients include Forest City, Panattoni, RED and The Ellman Companies. In the last four years, we have leased or sold in excess of 6.8 million square feet with a value of over \$830 million.

**Ringsby Realty Corporation** – <http://www.ringsbyrealty.com/>

We are a boutique Industrial Real Estate firm located in historic Downtown Denver. Our mission is to exceed our client's expectations on every assignment by providing a superior level of service. We succeed by deploying the expertise, honesty, market knowledge and persistence it takes to lower our client's operating costs and raise their return on investments, ultimately attaining our client's trust, loyalty and satisfaction.

**Transwestern** – <https://transwestern.com/>

Transwestern is a privately held real estate firm of collaborative entrepreneurs who deliver a higher level of personalized service – the Transwestern Experience. Specializing in Agency Leasing, Tenant Advisory, Capital Markets, Asset Services and Research, our fully integrated global enterprise adds value for investors, owners and occupiers of all commercial property types. We leverage market insights and operational expertise from members of the Transwestern family of companies specializing in development, real estate investment management and research. Based in Houston, Transwestern has 35 U.S. offices and assists clients through more than 211 offices in 36 countries as part of a strategic alliance with BNP Paribas Real Estate.

**Unique Properties** – <http://www.uniqueprop.com>

Unique Properties, Inc. is a full-service firm for commercial real estate in Denver. Our firm specializes in acquisitions, dispositions, leasing, and property management of office, industrial, retail, land, medical, and multifamily properties. We provide high caliber services to owners, investors and tenants, delivered with the focused attention only a privately-owned firm can offer. After operating successfully for over 40 years, our Colorado roots are deep because our market experience in commercial real estate is firsthand. This positions us to help clients reach their business and financial goals while ensuring their best interests are always protected.

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**COMMERCIAL REAL ESTATE DEVELOPERS**

**Alberta Development Partners, LLC** – <https://albdev.com/>

Alberta Development Partners is engaged in the acquisition, development and investment of retail and residential real estate opportunities located throughout the Western United States. Alberta focuses its efforts on regional retail shopping centers, mixed-use commercial and residential projects, select build to suit opportunities that include grocery-anchored shopping centers and value-added opportunities. In the past four years, Alberta has closed on in excess of \$162 million worth of land for new development and delivered \$460 million worth of completed projects, making Alberta one of the most aggressive retail and mixed-use development firms in the marketplace. Through extensive research, an appreciation for superior design and a passion for the details, we create lasting communities.

**Antonoff & Co.** – <http://www.antonoff.com/>

The Antonoff family has been active in commercial real estate, nationwide, since 1962. The first six years saw Gary Antonoff and his father develop retail and multi-family properties in Denver, Boston, Minneapolis, Washington, D.C., Kansas City, Detroit, San Leandro and San Jose. 1968 brought the advent of syndication and brokerage, substantially widening the family's business base and sphere of influence. Until 1990 the family, operating as Antonoff & Co., developed and redeveloped neighborhood shopping centers and build-to-suit projects, mostly along the Front Range and in the District of Columbia. When you hire one of our brokers you are really hiring more than a century of experience in commercial real estate. Moreover, you are engaging a firm that has a long reputation for integrity and honest dealing. Since we are also a developer and owner/manager of commercial properties, we better understand how to create value as well as better understand how to view transactions from the perspective of our clients.

**ARA (Apartment Realty Advisors)** – <http://aranemark.com/>

ARA, A Newmark Company (ARA Newmark) is the leading investment advisory firm in the multi-housing industry. From marketing the sale of single assets and portfolios to sourcing acquisition and development equity and financing, ARA Newmark provides 360-degree solutions for clients. In addition to market-rate and mixed-use properties, we offer specialized services in land, student, seniors, manufactured and affordable housing. With the industry's deepest bench of multi-housing advisors, ARA Newmark provides the insight and experience to ensure world-class execution. Our advisors

average 20 years' experience and are the most skillful negotiators in the industry. They are experts in 300+ markets and provide asset-specific customization that yields highly effective transaction strategies. By leveraging our proprietary database that identifies 200 percent more investor interest, each advisor has ready access to unique market intelligence to drive demand. Backed by the global resources of Newmark Grubb Knight Frank, ARA Newmark matches each client's assets to a robust group of investors – from private and institutional owners to global entities – and accesses nearly every commercial real estate class for options to diversify and profit. The firm's combination of asset sales, debt and equity services and specialty practice groups yields more than \$19 billion in transaction volume annually.

**Stonebridge Cos.** – <https://www.sbcos.com>

Stonebridge Companies has grown to be recognized as one of the nation's leading development and hospitality management companies. We are proven leaders in development and management of a wide spectrum of hotels. Founded in 1991 by Navin C. Dimond, Stonebridge Companies is a privately owned, innovative hotel owner, operator and developer headquartered near Denver, Colorado. The company's current portfolio entails 45 hotels, and growing, with over 7,000 rooms nationwide. This diverse listing of properties includes select-service, extended-stay, mid-scale and full-service hotels in markets throughout the U.S. In our experience, we have learned that success is achieved through engaged associates and through their dedication to our guests.

**The Nichols Partnership** – <http://www.nicholspartnership.com>

The Nichols Partnership, Inc. specializes in the development of commercial and multi-family real estate in Denver and other prime Colorado markets. The firm has been highly successful in isolating underserved markets with "niche" development opportunities that meet local demand. Innovative architectural design and premium materials are inherent in all of the Company's developments, creating real estate products that enhance their communities and improve with age.

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**REAL ESTATE**

**8z Real Estate** - <https://8z.com/>

The year was 2009, and the country was in the grips of the Great Recession. The housing market had crashed, the number of real estate transactions in the U.S. had fallen in half, and agents were flocking to greener pastures. With this backdrop, 8z Real Estate was formed in a cramped Boulder, CO office; 30 agents and one revolutionary notion - *the real estate experience was broken, and needed to be fixed for both consumers and agents.*

Today, we have 17 offices and over 150 agents throughout Colorado, and our brokerage is one of the most successful in the nation. 8z Real Estate has a distinct tradition of employing the highest caliber professionals and innovative technology. *We strive to put our clients' needs first and foremost, keep them informed, and always remain transparent about the process.*

**Berkshire Hathaway HomeServices Innovative Real Estate** - <http://www.innovativere.com/>

Berkshire Hathaway HomeServices Innovative Real Estate has embraced a concept often found foreign in today's cut-throat professional world: a focus on collaboration, personal and professional success, fruitful relationships, the pursuit of positive opportunities, and a genuine environment. Innovative Real Estate is a company dedicated to the growth of each real estate Professional by elevating cooperation, contributing to the success of others, and devoting time and energy for positive interactions. Berkshire Hathaway HomeServices Innovative Real Estate Professionals have a solid foundation and the support of their fellow team members, extensive training and preparation, and the satisfaction that comes from spending true quality time building their real estate careers. As our seasoned Professionals continue to gain experience and knowledge, they openly share with less seasoned Professionals, building their careers and the strength of the team as a whole. We strive to develop their personal and professional lives simultaneously, all while being aware of the impact they have on the lives of others. Dedication, drive, and heart are the keys to Berkshire Hathaway HomeServices Innovative Real Estate Professionals. Contact us to find out more about the opportunity with us; a group of Professionals serving those we care about.

**Cherry Creek Properties, LLC.** – <http://www.recolorado.com/Office/OfficeInfo.aspx?OfficeID=309238>

When you choose a Cherry Creek Properties real estate broker you can rest assured that you've made a smart choice by choosing an experienced professional. Last year alone the Cherry Creek Properties team helped over 4100 buyers and sellers achieve their goals! We sell a lot of real estate! Founded in 2007, we are over 900 brokers strong with 16 locations throughout Colorado, including throughout the Denver Metro area, Colorado Springs, Woodland Park, Pueblo, Grand Junction and Summit County. We are the fastest growing real estate company in Colorado for a reason. Our real estate brokers help buyers and sellers achieve success by using innovative marketing tools and state-of-the-art technology to their buyers and sellers highest advantage.

**Colorado Landmark Realtors** - <http://www.coloradolandmark.com/>

Because we believe every home is a landmark, we take our commitment to our clients very seriously. We listen to you so we can match you with the ideal home for the life you want to live. Then we guide you through flawless real estate transactions with expertise honed by almost 40 years of experience buying and selling homes in Boulder County. Joel Ripmaster founded Colorado Landmark in 1977. Today, 50 agents who share his passion for Boulder County combine in-depth knowledge of our community with the latest technology to meet our clients' needs. Our affiliation with the Leading Real Estate Companies of the World and Luxury Portfolio International referral network gives us the tools to expand our reach, and the potential benefits to Boulder County home buyers and sellers, using the resources of one of the most highly esteemed national and international real estate networks in the industry.

**Keller Williams Realty, Inc.** – <https://www.kw.com/kw/>

Keller Williams Realty, Inc. is the world's largest real estate franchise by agent count and largest in the U.S. by units sold and sales volume, with approximately 950 offices and more than 181,000 associates across the Americas, Europe, Africa and Asia. The company has grown exponentially since the opening of the first Keller Williams Realty office in 1983, and continues to cultivate an agent-centric, education-based, technology-driven culture that rewards associates as stakeholders.

**Kentwood Real Estate** – <http://www.denverrealestate.com/>

Kentwood Real Estate is the premier real estate firm servicing Metro Denver. Our agents enjoy the reputation of being the "best of the best" and average nearly \$13,000,000 per agent per year in sales production. Kentwood is a Berkshire Hathaway Affiliate. We are the largest independently owned firm in metro Denver and the most successful surviving independent of the past decade. Your customers and clients will receive the best possible service and care at Kentwood Real Estate.

**LIV Sotheby's International Realty** – <http://www.livsothebysrealty.com/>

LIV Sotheby's International Realty is a company whose focus is exceptional service and whose reputation is the very best in the business. Our broker's average 15 years of real estate experience, and have been recognized year after year for leadership and sales production. We remain deeply committed to building relationships based on integrity and trust, and are active in the school, civic and cultural organizations that shape the communities where we live and work.

**Live Urban Real Estate** – <http://www.liveurbandenver.com/>

Live Urban Real Estate was founded in 2006 by folks who love Denver! We're proud to be a locally owned and operated small business, with our roots firmly planted in urban Denver. We're not a corporate franchise or have ties to a big out-of-state real estate empire. We're all about supporting local business and entrepreneurs in and around "our" community. Keep it local. Support your local small business!

**PorchLight Real Estate Group** – <http://www.porchlightgroup.com/>

With offices in Cherry Creek, the Golden Triangle, Highlands, DTC and Boulder, PorchLight Real Estate Group provides customized realty services to residential buyers and sellers in the greater Denver metro area and Boulder. PorchLight guides our clients in making smart housing decisions that they can benefit from for a lifetime. Through better education, better support, and a better culture, our 170+ thoughtful and knowledgeable agents can develop authentic relationships and focus on truly knowing and addressing their clients' needs, giving them a better experience. By providing a level of service unmatched by other brokerages and giving back to the communities we serve, PorchLight is changing the way real estate is done.

**RE/MAX** - <http://www.remax.com/>

RE/MAX was founded in 1973 by Dave and Gail Liniger, with an innovative, entrepreneurial culture affording its agents and franchisees the flexibility to operate their businesses with great independence. Over 100,000 agents provide RE/MAX a global reach of over 100 countries. Nobody sells more real estate than RE/MAX. RE/MAX, LLC, one of the world's leading franchisors of real estate brokerage services, is a subsidiary of RE/MAX Holdings, Inc. (NYSE:RMAX). With a passion for the communities in which its agents live and work, RE/MAX is proud to have raised more than \$130 million for Children's Miracle Network Hospitals®, Susan G. Komen® and other charities.

**TRELORA Real Estate** – <https://www.trelora.com/>

We are a technology-driven real estate company that is pioneering how people buy and sell residential property. We're here, to ensure that you, as a consumer, actually GET WHAT YOU PAY FOR when you buy or sell a home. We work for YOUR benefit. REALTORS® work for theirs. You've spent years building equity or saving up for your biggest investment (your home). Why give 6% of it away to a REALTOR®? You don't have to anymore. With TRELORA, you get premium, white glove service and the technology to make the process smoother for a reasonable flat fee. On average, our buyers and sellers save or are refunded \$12,500 and have a competitive advantage over people who hire a traditional Realtor, because we work much smarter and harder than they do, to always get you the best price! Our agents are #1 in the state for volume per agent. Simply put, our agents help people buy and sell more homes (50X more per agent to be exact) and because of that, we've seen just about every kind of deal out there. That makes us uniquely qualified to handle any curveball that's thrown at us and as your trusted advisor, we'll help you get your deal done with expertise and peace of mind that is second to none. To date, TRELORA has saved homeowners over \$40 Million in what would have been egregious agent commissions. Considering that over \$1.4 BILLION was spent on commissions in the Denver metro area during 2017 alone, we're just getting started.

**WK Real Estate** – <http://www.wkre.com/>

Founded in 1976, WK Real Estate has become the largest independent Boulder County real estate company by delivering old fashioned service combined with the latest technology. We focus on Boulder real estate and the surrounding communities, and we achieve national and international presence through partner affiliations. Through referral and repeat business that makes up more than 80% of our activity, our customers tell us that we meet their expectations and earn their trust and loyalty.

**Your Castle Real Estate** – <http://www.yourcastle.org/>

Established in 2004, Your Castle Real Estate has grown to become the 2nd largest independent and 7th overall largest real estate company on the Front Range, with a current network of more than 500 agents in 6 offices. In the past few years, Your Castle has appeared in several publications including recent awards from Denver Business Journal and Inc. 5000. As the finalists for the Fastest Growing Private Companies regionally and nationally. Currently, we are the 157th largest and 5th fastest growing real estate company in the country.