Graduate Business School Policies:
- Students are expected to meet all course PREREQUISITES and COREQUISITES. A Prerequisite is a course which must be completed prior. A corequisite is a course which may be completed prior or concurrently. Prerequisites and corequisites are enforced by the registration system. Prerequisites and corequisites can be found in the course description in the student portal.
- Students must apply for graduation prior to CENSUS DATE of the last semester.
- A grade of “C” or higher is passing and required for all coursework. Cumulative GPA must be 3.0 or higher to graduate.
- This Degree Plan contains the current official course requirements and may only be modified by a Graduate Business School employee.
- Please be aware that specializations are not noted on the diploma, but will be noted on the transcript.

For questions about your degree plan or for other program assistance, please call 303-315-8110 or e-mail grad.advising@ucdenver.edu

### MBA Core (30 hours)

<table>
<thead>
<tr>
<th>Term</th>
<th>Grade</th>
<th>Course Code</th>
<th>Course Name</th>
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<tbody>
<tr>
<td>1.</td>
<td></td>
<td>BUSN 6520</td>
<td>Leading Individuals and Teams</td>
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<td>2.</td>
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<td>BUSN 6530</td>
<td>Data Analysis for Managers</td>
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<td>3.</td>
<td></td>
<td>BUSN 6540</td>
<td>Legal &amp; Ethical Environment of Business (ENTP 6822 Legal Issues of Entrepreneurship may be substituted for BUSN 6540 – Students may not receive credit for both courses)</td>
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<tr>
<td>4.</td>
<td></td>
<td>BUSN 6550</td>
<td>Analyzing &amp; Interpreting Accounting Information</td>
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<td>5.</td>
<td></td>
<td>BUSN 6560</td>
<td>Marketing Dynamics in the 21st Century</td>
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<td>6.</td>
<td></td>
<td>BUSN 6610</td>
<td>Information Systems Management and Strategy (Cross-listed with ISMG 6180 – Students may not receive credit for both courses)</td>
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<tr>
<td>7.</td>
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<td>BUSN 6620</td>
<td>Applied Economics for Managers</td>
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<td>8.</td>
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<td>BUSN 6630</td>
<td>Management of Operations</td>
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<td>9.</td>
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<td>BUSN 6640</td>
<td>Financial Management</td>
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<td>10.</td>
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<td>BUSN 6710</td>
<td>Strategic Management</td>
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</tbody>
</table>

**COREQUISITE:** BUSN 6550

**PREREQUISITE:** BUSN 6530

**COREQUISITES:** BUSN 6620

**COREQUISITES:** BUSN 6560, BUSN 6630 & BUSN 6640

BUSN 6710 is intended as a final semester capstone course.

### International Elective (3 hours)

Any course numbered 6000 or higher with INTB prefix or any graduate level business course that is cross-listed with an INTB prefix. May also include the following: ENTP 6826 International Entrepreneurship, or RISK 6209 Cyber Risk Management. Travel studies offered by Business School also apply.

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<th>Term</th>
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<th>Course Code</th>
<th>Course Name</th>
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### Free Electives (12 hours)

Any course numbered 6800 or higher with BUSN prefix or any course numbered 6000 or higher with prefix of ACCT, BANA, ENTP, FNCE/RISK/CMDT, INTB, ISMG, MGMT or MKTG. Students may also select a MBA Specialization. Specific MBA Specialization requirements are listed on the back of Degree Plan.

**MBA Specialization:**

<table>
<thead>
<tr>
<th>Term</th>
<th>Grade</th>
<th>Course Code</th>
<th>Course Name</th>
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</table>
### Marketing (MKT)

Complete 4 of the following:
- MKTG 6*** courses
- MKTG 5939 Internship (by petition only)

### Managing for Sustainability (MNS)

Complete 4 of the following:
- ACCT 6285 Acctng & Finance for Sustainability
- BANA 6730 Supply Chain Management
- ENTP 6030 Entrepreneurship in Emerging Markets
- MGMT 6821 Managing for Sustainability

### International Business (INB)

Required Course:
- INTB 6000 Introduction to International Business
  
### Management (MGT)

Required courses:
- MGMT 6320 Leading Organizational Change
- MGMT 6360 Designing Effective Organizations

Complete 2 of the following:
- MGMT 6821 Managing for Sustainability
- MGMT 6820 Managing People for Competitive Advantage
- MGMT 6803 Visionary Leadership
- MGMT 6804 Bargaining & Negotiation

May choose up to 2 of the following:
- ENTP 6826 International Entrepreneurship
- ENT 6022 International Business Negotiations or INTB 6500 International Business Consulting
- ENTP 6022 Digital Strategy for Entrepreneurs
- CMDT 6682 Trading in Commodity & Financial Markets
- FNCE 6310 Financial Decisions & Policies
- FNCE 6340 Business Firm Valuation
- FNCE 6382 Survey of Financial Derivatives
- FNCE 6411 International Corporate Governance
- FNCE 6420 Mergers & Acquisitions
- FNCE 6480 Financial Modeling
- RISK 6909 Corporate Risk Management
- RISK 6309 Strategic Risk Management

### Business Strategy (BST)

Complete 4 of the following:
- MGMT 6610 Business Strategy Lab
- MGMT 6730 HRM: Performance
- MGMT 6803 Visionary Leadership
- MGMT 6825 Sustainable Change Leadership:
  - Turning Business Into a Force for Good
- MGMT 6804 Bargaining & Negotiation

May choose up to 2 of the following:
- ENTP 6826 International Entrepreneurship
- INTB 6022 International Business Negotiations or INTB 6500 International Business Consulting
- ENTP 6022 Digital Strategy for Entrepreneurs
- MKTG 6010 Marketing Strategy
- CMDT 6682 Trading in Commodity & Financial Markets
- FNCE 6310 Financial Decisions & Policies
- FNCE 6340 Business Firm Valuation
- FNCE 6382 Survey of Financial Derivatives
- FNCE 6411 International Corporate Governance
- FNCE 6420 Mergers & Acquisitions
- FNCE 6480 Financial Modeling
- RISK 6909 Corporate Risk Management
- RISK 6309 Strategic Risk Management

### Sports and Entertainment (SEB)

Complete 4 of the following:
- MKTG 6040 Services Marketing for Traditional and Creative Industries
- MKTG 6820 Sports & Entertainment Marketing
- MKTG 6822 "Fan"tastical Consumers of American Sports and Entertainment
- MKTG 6824 Sales & Negotiation for Consumers, Services, Sports and Entertainment Industries
- MKTG 6826 Sports and Entertainment Industry
- MKTG 5939 Internship (in Sports & Entertainment) (by petition)
- MKTG 6834 Global Sports & Entertainment travel study (London)

### Bioinnovation & Entrepreneurship (BEN)

Complete 4 courses total in the following categories:

**Required courses (3 classes):**
- ENTP 6801 Building Biotechnology
- ENTP 6802 Legal & Regulatory Environment of Life Science Innovation
- ENTP 6800 or higher excluding ENTP 6801 and 6802

**Complete 1 of the following (Capstone):**
- ENTP 6020 Business Model Development & Planning
- ENTP 6022 Digital Strategy for Entrepreneurs

### Accounting (ACC)

Students need complete the required courses for a total of 4 courses for the specialization. Students who have completed equivalent courses to the ones listed below can substitute any ACCT course numbered 6000 or higher for courses in which they are waived from. Please contact an advisor for course waivers.

**Required courses (3 classes):**
- ACCT 6031 Intermediate Financial Accounting I
- ACCT 6032 Intermediate Financial Accounting II
- ACCT 6140 Fundamentals of Federal Income Tax

**Complete 1 of the following:**
- Any ACCT 6*** course

Students sitting for the CPA exam should be aware that the CPA will not allow repeat coursework for credit. Students should email accounting.cpa@udenver.edu for course recommendations.

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For Graduate Business School Specialization policies, please see the "NOTES" on page 2.
### Finance (FNC)

**Required course:**  
- FNCE 6330 Investment Management Analysis  
- Complete 3 FNCE/CMDT/RISK 6*** courses

### Information Systems (IFS)

**Complete 4 of the following:**  
- Any ISMG 6*** courses

### Business Analytics (BAN)

**Required:**  
- BANA 6610 Statistics for Business Analytics  
- BANA 6620 Computing for Business Analytics  
- BANA 6670 Prescriptive Analytics with Optimization

### Risk Management & Insurance (RMI)

**Required:**  
- RISK 6809 Principles of Risk & Insurance  
- RISK 9009 Corporate Risk Management  
- ISMG 6080 Database Management Systems  
- ISMG 6220 Business Intelligence Systems and Analytics  
- ISMG 6430 Information Systems Security and Privacy  
- ISMG 6470 Text Data Analytics  
- ISMG 6480 Data Warehousing & Administration  
- ISMG 6810 Business Intelligence in Healthcare  
- ISMG 6820 Business Intelligence & Financial Modeling  

### Business Intelligence (BNT)

**Complete 1 of the following:**  
- BANA 6650 Project Management  
- MGMT 6826 Business & Natural Environment  
- MGMT 6827 Global Climate Change  
- MGMT 6852 Commodity Supply Chain Management  
- ENTP 6824 Entrepreneurial Financial Management  
- ISMG 6430 Information Systems Security & Privacy  
- ISMG 6450 IT Project Management  
- RISK 6709 Life and Health Insurance  
- RISK 6509 Global Risk Management (Travel Study)  
- RISK 6209 Cyber Risk Management & Cyber Warfare  

### Commodities (CMD)

**Required course:**  
- CMDT 6802 Foundations of Commodities  
- CMDT 6490 Commodity and Equity Trading  
- CMDT 6582 Commodity Supply Chain Management  
- CMDT 6682 Commodity Valuation and Investment  
- CMDT 6782 Commodity Data Analysis

**Complete 3 of the following:**  
- CMDT 6802 Foundations of Commodities  
- CMDT 6490 Commodity and Equity Trading  
- CMDT 6582 Commodity Supply Chain Management  
- CMDT 6682 Commodity Valuation and Investment  
- CMDT 6782 Commodity Data Analysis

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**NOTES:**

- Most specialization courses are often only offered once per year; hence, careful planning is required to complete a specialization.

- Students are responsible for knowing and meeting prerequisites. Please see the course description in UCD Access or the University catalog for prerequisite information.

- Questions or concerns? Contact a graduate advisor at grad.advising@ucdenver.edu.